

SHARADKRISHNA THAKRE

MANAGING DIRECTOR

LAXMI HYDRAULICS PVT LTD

B-11 MIDC CHINCHOLLI SOLAPUR- 413255 MAHARASHTRA INDIA

Cell: 09822095775 Email: sharad.thakre@lhpmoor.com



Accomplished entrepreneur with 45 years of experience delivering fiscal, strategic, and operational leadership in the successful motor and pump manufacturing business. Proven expertise in driving business growth, overcoming challenges, and fostering innovation in a dynamic marketplace.

Dynamic and results-oriented leader with a proven track record of excellence in the motor and pump manufacturing industry. Skilled in leveraging analytical insights and a collaborative approach to ensure efficient operations and drive sustainable growth in manufacturing. Possesses exceptional interpersonal skills, with the ability to resolve complex challenges across sales, human resources, legal, financial, and operational domains, while helping team members identify their strengths and deliver exceptional results.

AREAS OF EXPERTISE IN MANAGEMENT:

- **Strategic Leadership:** Expertise in strategy development, vision creation, and mission planning to align organizational goals with long-term success.
- **Policy Development and Compliance:** Proficient in developing policies and procedures, with a strong focus on adherence to Government rules and regulations.
- **Contract Negotiation and Alliances:** Experienced in negotiating contracts and establishing strategic partnerships for production and marketing success.
- **Sales and Marketing:** Proven ability to lead sales and marketing initiatives, driving business growth and market expansion.
- **Production and Planning:** Leadership in production management, operational planning, and resource optimization to ensure efficiency and quality.
- **Financial Management:** Skilled in cost control and effective cash flow management.
- **Public Relations:** Skilled in managing public relations to build a positive organizational image and maintain stakeholder trust.
- **Human Resources and Team Building:** Expertise in human resource management, fostering team building, and driving performance improvements to achieve organizational objectives.

EXECUTIVE PERFORMANCE BENCH MARKS

- **Business Growth:** Grew company turnover from Rs. 33 lakhs to over Rs. 400 crores, demonstrating strong leadership and strategic vision.
- **Resilience in Challenging Times:** Sustained growth during the 2009-10 global recession and the 2020-21 pandemic, ensuring business stability.
- **Innovation and Market Leadership:** Positioned **Lhp** as a leader in the electrical motors market, developing over 5000 product variations through technological advancements.
- **Strategic Vision and Stakeholder Relations:** Executed a clear strategic vision to align company goals with market trends. Strengthened public relations, brand identity, and client relationships to enhance market positioning and stakeholder trust.

PROFESSIONAL HISTORY

Managing Director

Laxmi Hydraulics Pvt. Ltd – 1981 to Present

Successfully navigated the company through periods of industry change and growth, driving profitability by developing customer-centric products, optimizing costs, and identifying new business opportunities. Maintained strong external relationships and ensured compliance with statutory requirements, receiving positive feedback from key Government bodies.

BUSINESS HORIZON

- Manufacturing capacity of 20,000 motors per month.
- Established a world-class manufacturing facility equipped with state-of-the-art technology.
- Implemented ISO 9001:2015 systems, certified by BV (Quality Management System).
- Achieved EOHS (Environmental Occupational Health & Safety) certification, awarded by TUV-SUD.
- Earned prestigious certifications, including the CE mark from the Canadian Standards Association and CE ATEX from France.
- Achieved a Compound Annual Growth Rate (CAGR) of 25% over the past 5 years.
- Established 23 sales and marketing offices across India, with 100 customer service agencies.
- Led product development across the entire range of low-tension (LT) motors.

ENVIRONMENTAL SUSTAINABILITY INITIATIVES

- Established pollution-free manufacturing and operational systems.
- Developed motors with high operational efficiency and low power consumption, contributing to energy conservation and environmental preservation.
- Implemented a testing facility with regenerative feedback of electrical energy.
- Set up a rooftop solar plant and windmill to promote sustainable energy use.

COMMUNITY/EMPLOYEE RELATIONSHIP/CORPORATE SOCIAL RESPONSIBILITY

- Maintained a community-friendly and approachable image, promoting the brand message through speaking engagements at national dailies social programs, engineering colleges, and social organizations.
- Played a pivotal role in educational institutions, such as the Industrial Technical Institute of Pandharpur, to address the skill gap in the manufacturing sector and empower the workforce.
- Initiative to cover education expenses for underprivileged students and children of employees with outstanding academic performance.
- Impactful sustainability efforts, including the reconstruction of dilapidated Government School building in rural area, to provide quality education and nurture the untapped potential of rural India.

OPERATIONAL LEADERSHIP

- Drove the successful implementation of paperless systems, fostering an efficient, eco-friendly work culture.
- Established an ODD (Openness, Demand, and Detailing) culture, promoting transparency, accountability, and precision across all operations.
- Ensured a zero-accident work environment by prioritizing safety and optimizing workflow efficiency.

- Enhanced technological capabilities by upgrading infrastructure and revitalizing IT operations with the implementation of SAP ERP since 2008

ACADEMIA

Completed Bachelor of Engineering (Mechanical) with First Class from the prestigious Government College of Engineering, University of Pune, in 1975.

PROFESSIONAL AND CIVIC AFFILIATIONS

- Member of the Excise and Customs advisory committee, Pune region.
- Ex-President of the Solapur Manufacturers Association
- Member of the All India Motor Manufactures Association
- Member of the Indian Electrical and Electronics Manufacturers Association
- Member of the Regional Advisory committee of Direct taxes, Kolhapur
- Member of the Technical Advisory Committee of the Industrial Technical Institute, Solapur
- Ex-President of the North Solapur Industries Association, Chincholli, Solapur
- Member of the Indian German Chamber of Commerce and Industry. Mumbai
- Member of the Internal Quality Assurance Cell (IQAC) of Punyashlok Ahilyadevi Holkar Solapur University, Solapur
- Member of the Board of Governors of Shri Vitthal Education & Research Institutes College of Engineering, Pandharpur
- Member of the Governing Body of Shri. Siddheshwar Women's College of Engineering, Solapur

HONOURS AND ACCLOADES

- Outstanding performance award for the Company from the Govt of Maharashtra in year 1985
- Winner of the Rajiv Gandhi National Quality award 1994
- Winner of the National quality award in August 2002
- Winner of the Sharad Puraskar award for Best Industrialist in December 2006.
- Winner of the Best Solapurkar award for the year 2007
- Winner of the National Productivity council award in year 2009 for company.
- Winner of IEEMA Award for quality products in 2009
- Best Entrepreneur for Men award given by Rotary club in the year 1996.



PERSONAL DETAILS

Date of Birth: 10th March 1953.

Residential address : 33, Antrolkar Nagar, Near Hotel Kinara, Solpaur- 413003 Maharashtra India
